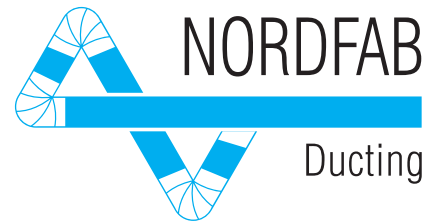


# Why Sell Nordfab Ducting?



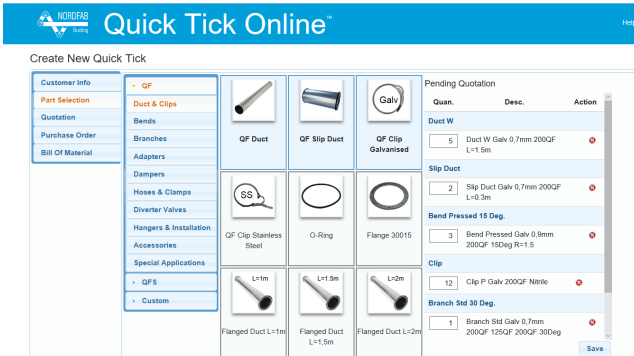
A few simple reasons:

- Ease of doing business
- Depth of resources
- Superior product

## Ease of doing business

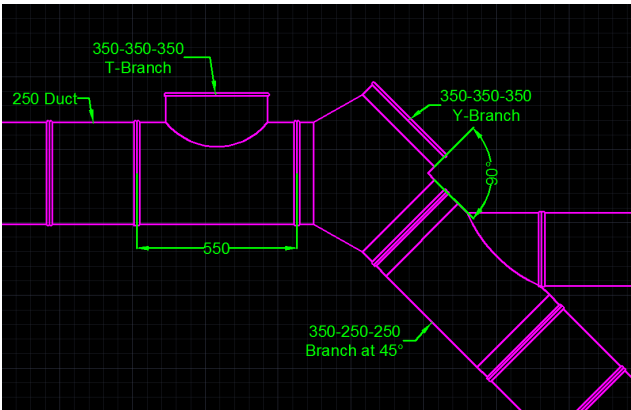
### Online quoting / ordering tool

Nordfab's Quick Tick Online™ allows you to quickly set up a professional quotation you can send to your customers. If you wish, you can customize quotations with your company logo. Once you receive the order from your customer, you can use QTO™ to electronically submit your purchase order to Nordfab. QTO is available via a web browser whenever you need it—any time of day, any day of the week.



### Design Tool

NordCAD™ is our CAD-based tool to assist with designing Nordfab ductwork installations. NordCAD allows a CAD user to place 2D illustrations of Nordfab QF Ducting into a CAD drawing.



### Engineering Services

When you need assistance with installation layouts, Nordfab's Engineering team can assist via our Drawing Service. Once you provide basic information about the job, Nordfab will provide you with an AutoCAD or PDF file of the drawing, complete with a list of parts needed.

### A Single Purchase Order

The variety of ducting products offered by Nordfab allows you to issue one purchase order for all the ducting you need for an installation — from the collector to the last machine port — for a wide variety of applications.

### Fast, Friendly and Reliable

Nordfab's precept is "Fast, Friendly and Reliable". In all our actions, we strive to meet a very high level of service.

## Depth of Resources

### Product documentation

Nordfab has made an effort to provide the comprehensive product documentation you need to satisfy your customer. Our Technical Data sheets are available on our website along with product descriptions for all our products. Customers have told us that we have the most extensive, readily available product information of any clip-together duct manufacturer.

### Product training

We make it easy for you to gain the knowledge that you need to qualify as our "local ducting expert" (Nordfab sells only through authorized dealers). All Nordfab Authorized Dealers are invited to attend a training session on our campus. And it all results in higher profits for you! We have seen dealers increase Nordfab ductwork sales by as much as 35% after attendance.

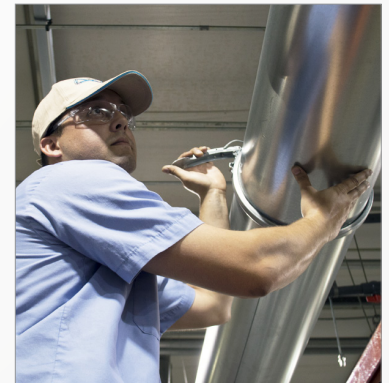
## Superior Product

Nordfab introduced Quick-Fit® ductwork in 1990 and has worked ever since to improve the product and continue adding new products. Nordfab Europe supplies several ducting product lines which can be applied in a wide variety of industries.

### The World's Fastest Ducting

Nordfab's Quick-Fit (QF®) is "The World's Fastest Ducting" in every aspect of dust collection installation. From the time you first need design or quotation assistance, through delivery, to after sales service and replacement parts, Nordfab lives up to being "The World's Fastest Ducting".

- QF clamps together in seconds without welds, bolts, screws, flanges, special tools, precise measurements or specialized skills. It cuts installation time — and duct-related downtime — by more than 45% over traditional ductwork.





- Once QF ducting is installed, users can quickly and easily take it apart for cleaning or floor plan changes.
- Nordfab ships most QF orders in four days or less. And if you have an emergency, we can often get stock or galvanized standard parts out on the day you call.
- Quick shipment turnaround is following by fast invoicing which allows you to quickly send invoices to your customers. Nordfab customers have told us this results in steadier cash flow for them during slower economic times.

### Enhanced Production Capabilities

Nordfab operates a 1,050m<sup>2</sup> manufacturing facility in Leeds West Yorkshire and a 6,000m<sup>2</sup> manufacturing facility in Assens DK. We are manufacturing QF system, FB system, 2 and 3mm- Black steel-system, stainless and High Vacuum systems. No direct competitor in the industry matches Nordfab's investment in qualified employees, R&D or production technology.

Nordfab is ISO 9001:2015 and ISO 14001:2015 registered, ensuring our dependability, quality, service, delivery, and minimum impact on the environment.



Nordfab is a global manufacturer with facilities in the Asia and the USA in addition to the United Kingdom and Denmark.

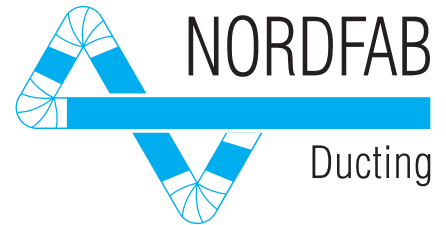


Nordfab UK manufacturing facility in Leeds, West Yorkshire



At Nordfab's manufacturing facilities, skilled craftsmen build ductwork for a variety of industrial applications.





## How to access resources for Nordfab Authorized Dealers

- Visit our website to download brochures, applications flyers, and Technical Data sheets: [nordfab.com](http://nordfab.com).
- Ask your Nordfab Regional Manager about Nordfab training events.
- Ask your Nordfab Regional Manager for training on Quick Tick Online™ and Nordfab's installation design tools.
- Request price catalogues and product samples from a member of the Nordfab Sales team.
- Visit us at a trade fair where you can meet the Nordfab team and see our products.

For more information about these and other benefits of working with Nordfab, contact

[sales@nordfabducting.co.uk](mailto:sales@nordfabducting.co.uk)

phone +44 (0)1132 739 400

[www.nordfab.com](http://www.nordfab.com)

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2019-03-14

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