# Drive sales growth: Become a Nordfab Dealer

Selling ductwork with several beneficial factors:

- Simplified business transactions
- The abundance of resources available
- Exceptional product quality



NORDFAB

Authorised

11

Ducting



# Ease of doing business

#### **Online quoting / ordering tools**

Nordfab's Quick Tick Online (QTO) simplifies the process of generating professional quotations for your customers. With the option to personalise quotes with your company logo, it enhances your brand presence. Upon receiving an order, you can seamlessly submit your purchase order electronically to Nordfab using QTO. Accessible through a web browser, QTO is available round the clock, providing convenience whenever you require it.

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#### A single purchase order

Nordfab's diverse range of ducting products enables you to consolidate all your ducting requirements into a single purchase order. Whether it's for the collector, or final machine port, Nordfab offers solutions for a multitude of applications, streamlining the procurement process for your installation needs.

# Depth of resources

#### Product documentation

Nordfab is committed to delivering the extensive product documentation necessary to meet your customer's needs. Our website offers Technical Data sheets and detailed product descriptions for all our offerings. Our customer consistently acknowledge Nordfab for providing the most comprehensive and readily accessible product information among clamptogether duct manufacturers.

#### **Product training**

We make it easy for you to gain the knowledge that you need to qualify as our "local ducting expert". All Nordfab Authorised Dealers will receive the necessary training to better understand our product range, making it easier for you to sell our products.

# Superior product

Nordfab introduced Quick-Fit (QF) ductwork in 1990 and has worked ever since to improve the product and continue adding new products. Nordfab Australia supplies several ducting product lines which can be applied in a wide variety of industries.

#### The world's fastest ducting

Nordfab's Quick-Fit (QF) stands as the epitome of speed in every facet of dust collection installation, earning its title as the "World's fastest ducting"

From initial design and quotation support to delivery, post-sales service, and replacement parts, Nordfab consistently lives up to this reputation. Here's why:

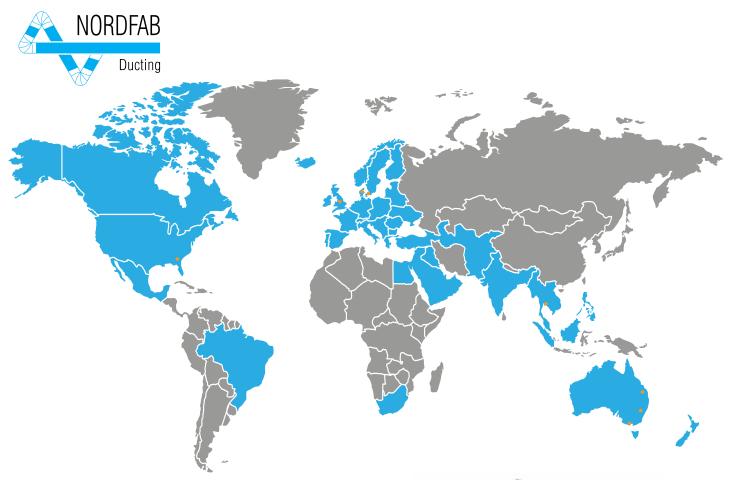
- QF effortlessly clamps together within seconds, eliminating the need for welds, bolts, screws, flanges, or specialised tools. With no precise measurements or specialised skills required, installation time is slashed, reducing duct-related downtime by up to 50% compared to traditional ductwork.
- Once QF ducting is in place, users can swiftly and easily disassemble it for cleaning or to accommodate floor plan changes.
- Nordfab typically ships most QF orders within four days or less. In case of emergencies, we can often same day you place your order.
- Our guick shipment turnaround is complemented slowdown.

dispatch stock or galvanised standard parts on the by prompt invoicing, enabling you to promptly send invoices to your customers. Nordfab's clientele has reported that this contributes to a more consistent cash flow, particularly during periods of economic Becoming a Nordfab Dealer has bolstered our business. We're benefiting from the Enhanced production capabilities time-saving QTO portal for Nordfab operates globally, with manufacturing facilities our QF ducting quotes. located in the United Kingdom, Thailand, Australia, the USA, and Denmark. Nordfab is ISO 9001:2015 and ISO Aj Partridge, Director 14001:2015 registered, ensuring our dependability, **Dust & Fume Solutions** guality, service, delivery, and minimum impact on the environment.

## Accessing resources for Nordfab's authorised dealers

- Visit our website at www.nordfab.com/en-au to download brochures, application flyers, and Technical Data sheets.
- Enguire with your Nordfab Regional Manager about our training events.
- Seek guidance from your Nordfab Regional Manager for training on Quick Tick Online and Nordfab's installation design tools.
- Request product samples from a member of the Nordfab Sales team.

Visit us at www.nordfab.com



# Dedicated customer support team

Nordfab was founded in 1973 in Denmark and is proudly celebrating more than 50 years of service in the Clean Air industry. Today we have manufacturing facilities in Denmark, UK, USA, Thailand and Australia. In addition to that, we work with a dedicated sales & customer support network to service our customers around the world.

# Nordfab Australia

Nordfab Australia is an ideal partner for any business looking to improve its air quality and protect the health and safety of its employees. Our products are designed to improve air quality, reduce the risk of respiratory problems, and create a safer and healthier working environment. We are operating out of Brisbane, Sydney, and Melbourne, with a combined facility-area of 3,500 square metres.

# Contact us

Our superhero team is ready to be of service in a fast, friendly, and reliable way! Call: 1800 673 828 Email: Contact@nordfab.com

### Fast, Friendly, and Reliable.